What Is Franchising and Is It Right for You?



A Quick Guide for Future Franchise Owners of The Cleaning Authority

Franchising is more than fast food or retail. It's a clear path to business ownership with support.

FRANCHISING IS:

- ✓ A way to start your own business with brand support
- ✓ An established model with training & resources
- ✓ A partnership not a job
- A chance to build something meaningful in your community

FRANCHISING IS NOT:

- X Just for restaurants or retail
- X A guarantee of success without effort
- ➤ Only for people with prior business experience

Who Thrives in Franchising?

You don't need industry experience - just the right mindset. Successful franchise owners are:



Motivated to build something of their own



Open to learning and following a system



Comfortable leading a team and serving their community



Financially prepared to invest in their future

Ready to Take the Next Step?

Exploring franchise ownership is exciting. Here's how The Cleaning Authority supports you from interest to ownership:

- **1** Connect with Our Team: Learn about The Cleaning Authority & share your goals
- **2 Educational Webinars:** Learn about our Marketing, Sales & Technology Employees, and Customers & Profitability
- 3 Review Our FDD & Validation: Understand the model & speak with current owners
- 4 Meet Your Team Day: Meet your support network at The Cleaning Authority
- **5 Get Approved:** Sign your franchise agreement & secure your territory
- **6** Start Onboarding: Launch your business with support & confidence

Want to Dive Deeper? Watch Our Franchise Insights Series

Explore short videos covering The Cleaning Authority franchise opportunity, business model, support resources, and more: Watch the Playlist on YouTube.